



## Spring 2010 Price List

### EarthSoft Products & End-User License Fees

EQUS for Express Products	Perpetual License Fee
EQUS Schema - 1 CUL, SQL Server Express Edition Plus, for each additional CUL (Max total = 5)	\$4,000 \$1,000
EQUS Schema - 1 CUL, Oracle Express Edition Plus, for each additional CUL (Max total = 5)	\$6,000 \$1,500
EQUS Enterprise EZView - 1 CUL, Express Edition Plus, for each additional CUL (Max total = 5)	\$2,000 \$1,000
EQUS Professional, Express Edition *Pro Modules, Interfaces & Reports, Express Edition	\$2,500 50% Off List

\*For individual pricing on Pro Modules, Interfaces & Reports and Express Edition, see additional pages

EQUS Schema Products	Perpetual License Fee (per processor)
EQUS Schema - 5 CUL, SQL Server Edition Plus, for each additional CUL	\$10,000 \$200
EQUS Schema, SQL Server Edition - Unlimited User	\$20,000
EQUS Schema, Oracle Edition - 5 CUL Plus, for each additional CUL	\$15,000 \$300
EQUS Schema, Oracle Edition - Unlimited User	\$30,000
EQUS WQX Schema Extension	\$15,000

EQUS Enterprise Products	Perpetual License Fee (per processor)
EQUS Enterprise EDP - 5 CUL Plus, for each additional CUL	\$7,500 \$150
EQUS Enterprise EDP - Unlimited User	\$15,000
EQUS Enterprise EZView - 5 CUL Plus, for each additional CUL	\$6,000 \$120
EQUS Enterprise EZView - Unlimited User	\$12,000
EQUS Enterprise EIA - 5 CUL Plus, for each additional CUL	\$4,000 \$80
EQUS Enterprise EIA - Unlimited User	\$8,000
EQUS for ArcGIS Server - 5 CUL Plus, for each additional CUL	\$7,500 \$150
EQUS for ArcGIS Server - Unlimited User	\$15,000



## Spring 2010 Price List

### EarthSoft Products & End-User License Fees, cont.

EQUS Enterprise Products , cont.	Perpetual License Fee (per processor)
EQUS Enterprise EDP for Labs - 5 CUL Plus, for each additional CUL	\$7,500 \$150
EQUS Enterprise EDP for Labs - Unlimited User	\$15,000

### EQUS Software End-User License Fees

EQUS Professional Products:	Perpetual License Fee
EQUS Professional with EQEDD standard formats	\$4,500
EQUS for ArcGIS, Professional Edition	\$2,000
Sample Planning Module (SPM), Professional Edition	\$4,000
LakeWatch, Professional Edition	\$3,000

EQUS Professional — 3rd Party Interfaces:	Perpetual License Fee
To Surfer or LogPlot	\$250
To gINT, EVS, GMS, GV, RW, GT, etc.	\$500
Format I/E Interfaces for NEDD or SEDD	\$1,000
Format I/E Interfaces for UKEDD	\$500

EQUS Distribution Licenses — EDP & EDGE:	Perpetual License Fee
<b>EQUS Data Processor (EDP)</b>	
EDP Device License with standard format library	\$1,500
Optional EDD formats (typically) - 1 device license	\$500
EDP Distribution License with standard format library	\$6,000
Optional EDD Formats (typically) - Distribution License	\$2,500
<b>EQUS Data Gathering Engine (EDGE)</b>	
EDGE Device License with 1 standard format	\$800
Optional formats for Water, Limno, Bio, Geo, Air and sensors	\$100
EDGE Distribution License with 1 standard format	\$20,000
Optional EDD Formats—Distribution License	\$2,500



## Spring 2010 Price List

### EQUS Online Customer Database Options

Server Setup Fees, Per Customer Server:	SQL Server	Oracle
Shared Server	\$400	\$600
Dedicated Server	\$1,000	\$1,500
Dedicated Physical Server	\$4,000	\$6,000

### Monthly Hosted Schema Fees

	SQL Server	Oracle
Maximum per Client Server (Includes Db and Documents)	\$1,300	\$2,000
Add EQUS WQX Schema Extension	\$600	\$900

### Database Size for SQL Server

\*Oracle add 50%

Database Size for SQL Server	Monthly	Base Fee	Unit Fee	Units
<b>Starter:</b> up to 10k Records	\$30/mo	\$30	\$0	
<b>Small:</b> up to 100k Records	\$30 - \$210/mo	\$10	\$2	per 1k Records
<b>Medium:</b> up to 500k Records	\$210 - \$410/mo	\$160	\$5	per 10k Records
<b>Large:</b> up to 10M Records	\$410 - \$790/mo	\$390	\$40	per 1M Records
<b>Extra Large:</b> over 10M Records	\$790 - \$1,300/mo	\$690	\$10	per 1M Records

### Optional EQUS Docs and Photo Size

Optional EQUS Docs and Photo Size	Monthly	Base Fee	Unit Fee	Units
<b>Starter:</b> up to 1 GB	\$0 - \$30/mo	\$0.00	\$3	per 100 MB
<b>Small:</b> up to 10 GB	\$30 - \$120/mo	\$20	\$1	per 100 MB
<b>Medium:</b> up to 50 GB	\$120 - \$320/mo	\$70	\$5	per GB
<b>Large:</b> up to 100 GB	\$320 - \$420/mo	\$220	\$2	per GB
<b>Extra Large:</b> over 100 GB	\$420 - \$1,300/mo	\$320	\$1	per GB



## Spring 2010 Price List

### EQulS Online Customer Enterprise Options

PPV (Pay Per View) Customers Enterprise Web Fee for SQL / Oracle add 50%	Unit Fee*	Units
EQulS db data loading	\$6.00	Per EDD Processed
EQulS db data recording	\$0.10	Per Sample Recorded
EQulS db data report creation	\$2.00	Per Built or Pick Report Run
EQulS db data monitoring	\$10.00	Per Agent (Running + Executed)
EQulS db automated reporting	\$0.25	Per Report by Agent

\*Based on actual use

PPU (Pay Per User) Customers Based on contract quantity	SQL Server*	Oracle*
EQulS Enterprise EZView Web Module	\$20	\$30
EQulS Enterprise EDP Web Module	\$12	\$18
EQulS Enterprise EIA Web Module	\$8	\$12

\*Based on contract quantity

UU (Unlimited User) Customers	SQL Server*	Oracle*
Unlimited User (Enterprise EDP, EZView and EIA )	\$1,800	\$2,700
Add EQulS Enterprise EDP for Labs Web	\$600	\$900
Add EQulS for ArcGIS Server	\$600	\$900

\*Per Client Server



## Spring 2010 Price List

### EQiS Online Customer Software Options

EQiS Professional Products:	Monthly License Fee
EQiS Professional	\$200 per CUL
EQiS for ArcGIS, Professional Edition	\$100 per CUL
SPM - Sample Planning Module	\$200 per CUL
LakeWatch, Professional Edition	\$150 per CUL

EQiS Professional — 3rd Party Interfaces:	Monthly License Fee
To Surfer, or LogPlot	\$10 per CUL
To gINT, EVS, GMS, GV, RW, GT, etc.	\$20 per CUL
Format I/E interfaces for NEDD or SEDD	\$35 per CUL
Format I/E interfaces for UKEDD	\$20 per CUL

EQiS Distribution Licenses — EDP & EDGE:	Monthly License Fee
<b>EQiS Data Processor (EDP)</b>	
EDP Device License with standard format library	\$75 per Device License
Optional EDD formats (typically) - 1 device license	\$20/each per Device License
EDP Distribution License with standard format library	\$200 per Enterprise
Optional EDD Formats (typically) - Distribution License	\$100/each per Device License
<b>EQiS Data Gathering Engine (EDGE)</b>	
EDGE Device License with 1 standard format	\$30 per Device License
Optional formats for Water, Limno, Bio, Geo, Air and sensors	\$5.00/each per Device License
EDGE Distribution License with 1 standard format	\$700 per Enterprise
Optional EDD Formats—Distribution License	\$100/each per Device License



## Spring 2010 Price List Product Discounts

### Per Product, Largest Discount Applies

EarthSoft Product Licensing Agreement Discounts	Discount Value
Educational Organization (non-production) Discount	90%
Governmental / Tribal Organization Discount	25%
Public Utility Organization Discount	20%
Collaborative Development Discount	TBD

Professional Product Volume Discounts	Total Discount
5 to 10 CUL Applies to total product licenses purchased	20%
11 to 20 CUL Applies to product licenses purchased in bracket	40%
21 to 50 CUL Applies to product licenses purchased in bracket	60%
Over 50 CUL Applies to each additional product license	70%

EDGE Product Volume Discounts	Total Discount
Bundle of 10 device licenses purchased	50%
Bundle of 25 device licenses purchased	60%
Bundle of 50 device licenses purchased	75%
Bundle of 100 device licenses purchased	80%

EQuIS Product Discounts	Discount	Maintenance Cap
Dedicated Double Processor Discount on 2nd Processor	40%	\$35,000
Dedicated Quad Processor Discount on 3rd and 4th	60%	\$40,000
Multi-Site Networks* — 2nd Site Schema and Enterprise fees	40%	\$40,000
Discount on 3rd Site license fees	50%	\$50,000
Discount on Added Sites license fees	60% per Site	+\$10,000

\*Centralized Purchasing Agreement required



## Spring 2010 Price List Additional Pricing Notes

1. EQiS COTS software licenses are offered per the current EarthSoft EULA for On Site (Perpetual Licenses installed on Licensee Premises) and On Demand (Term Licenses Hosted for Customer on EQiS Online Servers). These licenses may not be used to host EQiS for others. Server, server software and O&M are included in EQiS Online fees; they are required for use, but not included in EarthSoft perpetual license fees. Target 3rd party software licenses are required for some applications and are not included in EarthSoft perpetual license fees or EQiS Online fees. All purchases require EarthSoft Terms of Service and may be completed by a signed Quote or PO referencing the Quote.
2. EQiS source code may be obtained for each licensed product purchased or (hosted), free of charge, with an executed EarthSoft Source Code License Agreement (and hosting agreement).
3. A signed NDA is required for access to EarthSoft confidential and proprietary information pertaining to the EQiS database and documentation. This requirement applies to Licensee and every entity authorized by Licensee to have access to CPI. (SQL and Pro users)
4. Server Licensing Rules: The number of Concurrent User Licenses (CULs) of each Enterprise Web Module must match the number of CULs of each other Enterprise Web Module in each server configuration, On Site or On Demand. The number of Web Module CULs may not exceed the number of Schema CULs in any server configuration. The number of EQiS Schema CULs represents the maximum total number of users of every type (EZView, Pro, LW, SPM, etc.) that may have concurrent access to that Customer Schema. On Site Licenses and On Demand Licenses are for the licensed enterprise use only and are not for hosting other customers.
5. Maintenance includes EarthSoft remote installation assistance and all new releases, bug fixes, 24/7 Help Desk, and EarthSoft Community Center resources - product documentation, wiki, data dictionary, user groups and technical forums. Maintenance is 20% of current list price of license fees annually; the first year annual maintenance is required with purchase. Maintenance is included in all EQiS Online Hosting Agreements free of charge.
6. Multi-processor, public facing and comprehensively integrated configurations for either On Site or On Demand operation can be developed and will be quoted to Customer specifications.
7. See our Product and Newsroom pages for more information on available and optional schema extension packages, formats, and EDD's, as well as EarthSoft data migration, database or report customization services and professional training options.